

GAUTAM CHEBROLU

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EDUCATION

2024-Present	KELLOGG SCHOOL OF MANAGEMENT MCCORMICK SCHOOL OF ENGINEERING NORTHWESTERN UNIVERSITY <i>MMM Joint Degree Candidate MBA and MS Design Innovation, Full-Time, expected June 2026</i> - Awards: Dean's Service Award, Kellogg Scholarship, Beta Gamma Sigma (top 10%) - Academic: GMAT: 790; Teaching Assistant, Launching / Scaling Startups, Golub Capital Nonprofit Board Fellow - Leadership: Special KI, Kellogg Photographer; Awards: VCIC Finalist, 2nd Place AI Showcase (Figma Agent)	Evanston, IL
2013-2017	DUKE UNIVERSITY <i>Bachelor of Science in Engineering</i> - Major: Biomedical Engineering + Electrical/Computer Engineering + Certificate in Innovation/Entrepreneurship - Honors: Pratt Fellowship (<i>Seizure prediction ML / AI</i>, '16-'17), Undergraduate Teaching Award (<i>top ECE TA</i>, '17), - Leadership: Resident Assistant; Kanye 101 – Created/taught UG Course; HackDuke – Led 70+ volunteers	Durham, NC

EXPERIENCE

2026	KORU EQUITY PARTNERS <i>Winter Associate, Jan 2026 – Mar 2026</i> - Built AI-native due diligence platform to automate market research, thesis validation, and target identification - Surfaced risks and value creation opportunities for industrial and operationally intensive acquisition targets	Remote Charlotte, NC
2025	BAIN AND COMPANY <i>Summer Associate, Jun 2025 – Aug 2025</i> - Analyzed financial + strategic viability of M&A targets for F100 multinational food corporation - Built "source of truth" database used by F150 client to enact cost-savings plans this year during historic spin-off	Atlanta, GA
2017-Present	PILLEVE <i>Venture-backed digital health firm with mission to prevent substance abuse and addiction pilleve.com</i> CEO, Jan 2022 – Dec 2025 [currently negotiating exit as primary equity holder (~40%), part-time since 2023] - Steered product definition, go-to-market strategy, and competitive analysis for all Pillevé offering models, resulting in product adoption at 8 clinics coast to coast (e.g. JHU, OHSU, and Veterans Affairs) with NPS of 96 - Managed 8 employees and 20+ interns across HR, design, manufacturing, engineering, and sales by setting company vision, successfully pivoting core product from hardware to AI-enabled software in 3 months - Optimized company operations by consolidating offerings, cutting headcount, and raising funding (\$1M+) to reduce monthly burn ~80% while bringing in first recurring revenue for company - Conducted product demos for 50+ medical centers in 5 states in 3 months, increasing provider commitments 3x CTO/Cofounder, Aug 2017 – Jan 2022 - Invented Bluetooth-enabled pill dispenser with cloud infrastructure and took idea to production along with 6 products in 5 years, resulting in 300+ devices delivered in 2 years and a Medical Device Excellence Award (2022) - Managed 5+ manufacturing teams through regular design iterations, including those in China, LatAm, and EU, leading to fully-functional prototypes being delivered in 13 months versus 2 years for comparable devices - Lobbied Congress to amend national opioid legislation (SUPPORT) to accommodate digital health innovation	Washington, D.C.
2024-2025	NIMBUS HEALTH <i>Series-A Venture-backed roll-up of pulmonology clinics nimbushealth.com</i> Product / Operations Manager, Jan 2024 – May 2025 [part-time since Jun 2024] Worked directly with cofounders to build firm's product scoping template, develop V1 of core products, and deploy AI tools into clinical workflows, helping increase revenues by 20%+ and bring firm to profitability	Atlanta / Columbus, GA Sun City West, AZ

ADDITIONAL DATA

- Awards/Honors: Forbes 30 Under 30 (Social Entrepreneurship, 2018)
- Current AI Stack: Notion, Google Antigravity, Figma, Motion; Other: JavaScript, Python, Adobe CC, think-cell
- Patents/Publications: Pill Dispensing Assembly (US Patent #10,940,094), Deceptive Video Editing Memo (2021)
- Part-time roles: Freelance Graphic / Pitch Deck Designer (2023-Present), Tech Lead at Scopa Health (2023-24), Lecturer (Creative Code) at George Washington University (2022-23), Hardware Eng at SPARQ AI (2023-24)
- Community Involvement: *Food Rescue US* – consolidated/redistributed 6k+ pounds of food waste
- Interests: Racquet Sports (Intmd Tennis Champ), Hip Hop (WXDU Radio DJ), Media Bias (lobbying FCC)